

Powerful Web Based Mortgage Tools... at a fraction of the cost

“We welcome you as our business partner to provide you with powerful tools that have never been available to small business before. We aim to provide enterprise grade products and services within a small business budget. Our products and services are now available to the smallest of businesses. ”

Jason Peters - Director

WHAT WE DO

We provide the most powerful web based business tools in the mortgage industry - Combining powerful web applications with mortgage specific tools. No competitor comes close to our business solutions.

WHO WE ARE

We are an integrated technology and business solutions company providing services such as web development and design, customised software solutions, marketing and sales support software, and IT infrastructure support. We are dedicated to providing you with sales focused tools to assist in generating sales and new business leads.

OUR OFFER

Our offer is simple. We provide online solutions for mortgage businesses to assist in building your business and to achieve sales from avenues you probably had never considered.

CURRENT SPECIAL OFFERS



Move your hosting to Data Exchange Premium Hosting and receive our mortgage calculator suite installed absolutely FREE.



Get a powerful website with mortgage calculators and content management system from only \$125 per month.



Get our complete set of powerful mortgage calculators from only \$55 per month.

*** No setup costs, no plan contracts, no minimum commitment with any of our solutions.**

THE MORTGAGE CALCULATOR SUITE

THE BENEFITS TO YOUR BUSINESS

➔ Increase your sales pipeline

Our calculators capture visitor information including name, email address and phone number of the visitor.

➔ Fast online calculations made easy

Powerful mortgage calculations at the click of a button. Super fast web page and mortgage calculation speed.

➔ Give your visitors something to take home

Our calculators automatically send your website visitors a complete report based on their online calculations on your letterhead.

➔ Improve your online presence

Give your website visitors a reason to come back to your website with clean and easy to use mortgage calculation tools.

➔ Don't have a website? Don't worry.

We provide powerful website packages to suit any size business with our mortgage calculator suite built in.

MORTGAGE CALCULATION REPORTS – ON YOUR COMPANY LETTERHEAD

ENTER YOUR DETAILS

Loan details

Loan amount:

Interest Rate: %

Loan term: Years

Loan Type:

Extra Repayments

Extra amount of per

Starting extra payment at year of loan

Optional - Want more info? Enter your details below to obtain a full PDF summary emailed immediately to you.

Your name*

Email*

Phone*

RESULTS

Time saved with extra repayments of 50.00 per Month: **1 Years 9 Months**

Your minimum repayments on **250,000.00** are:

Interest & Principle ?

- > Monthly Repayments **1,671.50** per month
- > Weekly Repayments **423.38** per week

Interest Only ?

- > Monthly Repayments **1,406.25** per month
- > Weekly Repayments **374.52** per week

Interest & Principle Chart
Change to Interest only



Mortgage Repayments Calculator

Your Input		Financial Analysis	
Amount	\$270,000.00	Your minimum repayment on \$270,000.00 are	
Interest Rate	6.750%	Monthly Repayments	\$1,671.50
Loan Term	30 Years	Weekly Repayments	\$423.38
		Interest Only	
		Monthly Repayments	\$1,406.25
		Weekly Repayments	\$374.52


Period	Interest Paid	Principal Repaid	Remaining Balance
1	1,350.00	321.50	269,678.50
2	1,346.25	325.25	269,353.25
3	1,342.50	329.00	269,024.25
4	1,338.75	332.75	268,691.50
5	1,335.00	336.50	268,355.00
6	1,331.25	340.25	268,014.75
7	1,327.50	344.00	267,670.75
8	1,323.75	347.75	267,323.00
9	1,320.00	351.50	266,971.50
10	1,316.25	355.25	266,616.25
11	1,312.50	359.00	266,257.25
12	1,308.75	362.75	265,894.50
13	1,305.00	366.50	265,528.00
14	1,301.25	370.25	265,157.75
15	1,297.50	374.00	264,783.75
16	1,293.75	377.75	264,406.00
17	1,290.00	381.50	264,024.50
18	1,286.25	385.25	263,639.25
19	1,282.50	389.00	263,250.25
20	1,278.75	392.75	262,857.50
21	1,275.00	396.50	262,461.00
22	1,271.25	400.25	262,060.75
23	1,267.50	404.00	261,656.75
24	1,263.75	407.75	261,249.00
25	1,260.00	411.50	260,837.50
26	1,256.25	415.25	260,422.25
27	1,252.50	419.00	260,003.25
28	1,248.75	422.75	259,580.50
29	1,245.00	426.50	259,154.00
30	1,241.25	430.25	258,723.75
31	1,237.50	434.00	258,289.75
32	1,233.75	437.75	257,852.00
33	1,230.00	441.50	257,410.50
34	1,226.25	445.25	256,965.25
35	1,222.50	449.00	256,516.25
36	1,218.75	452.75	256,063.50
37	1,215.00	456.50	255,607.00
38	1,211.25	460.25	255,146.75
39	1,207.50	464.00	254,682.75
40	1,203.75	467.75	254,215.00
41	1,200.00	471.50	253,743.50
42	1,196.25	475.25	253,268.25
43	1,192.50	479.00	252,789.25
44	1,188.75	482.75	252,306.50
45	1,185.00	486.50	251,820.00
46	1,181.25	490.25	251,329.75
47	1,177.50	494.00	250,835.75
48	1,173.75	497.75	250,338.00
49	1,170.00	501.50	249,836.50
50	1,166.25	505.25	249,331.25
51	1,162.50	509.00	248,822.25
52	1,158.75	512.75	248,309.50
53	1,155.00	516.50	247,793.00
54	1,151.25	520.25	247,272.75
55	1,147.50	524.00	246,748.75
56	1,143.75	527.75	246,221.00
57	1,140.00	531.50	245,689.50
58	1,136.25	535.25	245,154.25
59	1,132.50	539.00	244,615.25
60	1,128.75	542.75	244,072.50
61	1,125.00	546.50	243,526.00
62	1,121.25	550.25	242,975.75
63	1,117.50	554.00	242,421.75
64	1,113.75	557.75	241,864.00
65	1,110.00	561.50	241,302.50
66	1,106.25	565.25	240,737.25
67	1,102.50	569.00	240,168.25
68	1,098.75	572.75	239,594.50
69	1,095.00	576.50	239,017.00
70	1,091.25	580.25	238,435.75
71	1,087.50	584.00	237,850.75
72	1,083.75	587.75	237,262.00
73	1,080.00	591.50	236,669.50
74	1,076.25	595.25	236,073.25
75	1,072.50	599.00	235,473.25
76	1,068.75	602.75	234,869.50
77	1,065.00	606.50	234,262.00
78	1,061.25	610.25	233,650.75
79	1,057.50	614.00	233,035.75
80	1,053.75	617.75	232,417.00
81	1,050.00	621.50	231,794.50
82	1,046.25	625.25	231,168.25
83	1,042.50	629.00	230,538.25
84	1,038.75	632.75	229,904.50
85	1,035.00	636.50	229,267.00
86	1,031.25	640.25	228,625.75
87	1,027.50	644.00	227,980.75
88	1,023.75	647.75	227,332.00
89	1,020.00	651.50	226,679.50
90	1,016.25	655.25	226,023.25
91	1,012.50	659.00	225,363.25
92	1,008.75	662.75	224,700.50
93	1,005.00	666.50	224,035.00
94	1,001.25	670.25	223,366.75
95	997.50	674.00	222,694.75
96	993.75	677.75	222,019.00
97	990.00	681.50	221,340.50
98	986.25	685.25	220,658.25
99	982.50	689.00	219,972.25
100	978.75	692.75	219,282.50
101	975.00	696.50	218,589.00
102	971.25	700.25	217,891.75
103	967.50	704.00	217,190.75
104	963.75	707.75	216,486.00
105	960.00	711.50	215,777.50
106	956.25	715.25	215,065.25
107	952.50	719.00	214,349.25
108	948.75	722.75	213,629.50
109	945.00	726.50	212,906.00
110	941.25	730.25	212,178.75
111	937.50	734.00	211,447.75
112	933.75	737.75	210,713.00
113	930.00	741.50	210,000.50
114	926.25	745.25	209,280.25
115	922.50	749.00	208,551.25
116	918.75	752.75	207,813.50
117	915.00	756.50	207,067.00
118	911.25	760.25	206,321.75
119	907.50	764.00	205,577.75
120	903.75	767.75	204,835.00
121	900.00	771.50	204,093.50
122	896.25	775.25	203,353.25
123	892.50	779.00	202,614.25
124	888.75	782.75	201,876.50
125	885.00	786.50	201,140.00
126	881.25	790.25	200,404.75
127	877.50	794.00	199,670.75
128	873.75	797.75	198,938.00
129	870.00	801.50	198,206.50
130	866.25	805.25	197,476.25
131	862.50	809.00	196,747.25
132	858.75	812.75	196,019.50
133	855.00	816.50	195,293.00
134	851.25	820.25	194,567.75
135	847.50	824.00	193,843.75
136	843.75	827.75	193,121.00
137	840.00	831.50	192,409.50
138	836.25	835.25	191,699.25
139	832.50	839.00	190,990.25
140	828.75	842.75	190,282.50
141	825.00	846.50	189,576.00
142	821.25	850.25	188,870.75
143	817.50	854.00	188,166.75
144	813.75	857.75	187,464.00
145	810.00	861.50	186,762.50
146	806.25	865.25	186,062.25
147	802.50	869.00	185,363.25
148	798.75	872.75	184,665.50
149	795.00	876.50	183,969.00
150	791.25	880.25	183,273.75
151	787.50	884.00	182,579.75
152	783.75	887.75	181,887.00
153	780.00	891.50	181,195.50
154	776.25	895.25	180,505.25
155	772.50	899.00	179,816.25
156	768.75	902.75	179,128.50
157	765.00	906.50	178,442.00
158	761.25	910.25	177,756.75
159	757.50	914.00	177,072.75
160	753.75	917.75	176,390.00
161	750.00	921.50	175,708.50
162	746.25	925.25	175,028.25
163	742.50	929.00	174,349.25
164	738.75	932.75	173,671.50
165	735.00	936.50	172,995.00
166	731.25	940.25	172,319.75
167	727.50	944.00	171,645.75
168	723.75	947.75	170,973.00
169	720.00	951.50	170,301.50
170	716.25	955.25	169,631.25
171	712.50	959.00	168,962.25
172	708.75	962.75	168,294.50
173	705.00	966.50	167,628.00
174	701.25	970.25	166,962.75
175	697.50	974.00	166,298.75
176	693.75	977.75	165,636.00
177	690.00	981.50	164,974.50
178	686.25	985.25	164,314.25
179	682.50	989.00	163,655.25
180	678.75	992.75	162,997.50
181	675.00	996.50	162,341.00
182	671.25	1000.25	161,685.75
183	667.50	1004.00	161,031.75
184	663.75	1007.75	160,379.00
185	660.00	1011.50	159,727.50
186	656.25	1015.25	159,077.25
187	652.50	1019.00	158,428.25
188	648.75	1022.75	157,780.50
189	645.00	1026.50	157,134.00
190	641.25	1030.25	156,488.75
191	637.50	1034.00	155,844.75
192	633.75	1037.75	155,202.00
193	630.00	1041.50	154,560.50
194	626.25	1045.25	153,920.25
195	622.50	1049.00	153,281.25
196	618.75	1052.75	152,643.50
197	615.00	1056.50	152,007.00
198	611.25	1060.25	151,371.75
199	607.50	1064.00	150,737.75
200	603.75	1067.75	150,105.00
201	600.00	1071.50	149,473.50
202	596.25	1075.25	148,843.25
203	592.50	1079.00	148,214.25
204	588.75	1082.75	147,586.50
205	585.00	1086.50	146,960.00
206	581.25	1090.25</	


FREQUENTLY ASKED QUESTIONS


 **How many calculators are in your suite of calculators?** There are 3 calculators:


- Borrowing capacity calculator
- Mortgage repayments calculator
- Extra repayments calculator

A number of new calculators are under development which will be added to the calculator suite as they become available.

 **What makes your calculators different to the others out there?** Our calculators were created to generate more sales, rather than simply a calculation tool. All calculators give the visitor the option to obtain their very own mortgage calculation report, which we have found a majority of visitors opt for. To obtain the report, they must provide their **correct** email address and contact details. With every calculation, the calculator displays both interest only and interest & principal repayment structures showing monthly and weekly minimum amounts payable.

 **How is the mortgage calculation report generated?** Our calculator system builds a pdf report as the visitor completes a calculation online. It is instantly built and inserted into your company letterhead and emailed to the visitor within seconds.


 **How will I know when a visitor has requested an online mortgage calculation report?** When a visitor completes the online report request, the calculation report is sent to both: (a) the client (b) and you. You will also obtain an email alert which contains the visitor information provided in the form. This is a powerful way for you to follow up the visitor and call the visitor to see if they require any further assistance which may lead to a sale.


 **How should we follow up the website visitors that have requested a report?** There is no strict rule on this, however many of our clients start off by calling the client saying:

Hi John, Peter from XYZ Mortgages speaking, how are you? We noticed you completed an online mortgage calculation on our website last night. Can I offer you my assistance in finding the right product for you? Can I come out and see you to better identify your requirements?

A mortgage product sale can lead from a simple website calculation. Even if the visitor declines the offer, they still have your report on your letterhead. They know how to contact you, and you have them in your database to contact them in the next few weeks.

 **How do we get billed for your service?** Simply, by a direct debit authorisation form faxed to us. That's it.

 **What is the turnaround time for calculator implementation into our website?** Our advised turnaround time is 5 days. However most calculators are implemented within 48 hours.

 **We like the calculators, but we don't have a website. Is there a way we can get a website with calculators up and running?** Absolutely, we provide powerful website packages combined with our calculator suite that can be implemented from \$125 per month.

EXPRESSION OF INTEREST FORM – FAX TO 02 9012 0804

YOUR DETAILS

Name _____

Title _____

Company _____

Phone _____ Fax _____

Email _____

Address _____

Suburb _____ State _____ Postcode _____

Do you have a website? YES / NO

Website _____

What products are you interested in:

- .. Mortgage calculator suite only
- .. Combined hosting and mortgage calculator suite
- .. Complete website package with mortgage calculators
- .. Website upgrade
- .. Other web / IT services

Comments / Further detail